

Virtual Agricultural Credit Analysis

Interpreting farm and ranch financial
statements

OCTOBER 25, 26, 2022
NOVEMBER 1, 2, 4, 2022

COURSE OVERVIEW

Thousands of agricultural lenders have attended this premier workshop from all segments of the agricultural finance industry. This comprehensive course was developed by Centrec Consulting Group, LLC of Savoy, Illinois, a recognized leader in the development and delivery of training programs for agricultural lenders. Designed to meet the needs of today's agricultural lender, it focuses on the analysis and interpretation of historical and projected farm and ranch financial statements—the critical components of the credit analysis process that continue to frustrate even the most experienced lenders. Although lectures are an important part of the course, you will spend the majority of your time analyzing case studies and participating in small group discussions with your colleagues and experienced faculty. You should have a working knowledge of the fundamentals of commercial lending and credit.

WHO WILL BENEFIT?

Agricultural Credit Analysis is designed for loan officers, loan administrators, and credit personnel who are responsible for or support agricultural lending in their institutions. The workshop also will benefit lenders who serve agriculture-related industries.

YOU WILL:

- Ask the right questions to get a better understanding of the borrower's financial condition.
- Make more sound credit decisions with confidence based on commonly available information.
- Identify and articulate the key strengths and weaknesses of a credit request.
- Build a stronger agricultural loan portfolio.

FACULTY

Michael Boehlje, Senior Associate, Centrec Consulting Group, LLC, and Distinguished Professor in the Center for Food and Agricultural Business at Purdue University. Boehlje is a sought after speaker at conferences, seminars, and workshops on topics related to ag finance, credit, agribusiness management, risk assessment, and many other areas.

Todd Doehring, , Director, Centrec Consulting Group, LLC. Doehring has a background in credit, finance, economics, ag accounting, financial modeling, and data analytics, and has worked with lenders in all segments of the ag finance industry.

Carlos Ortiz, Senior Associate, Centrec Consulting Group, LLC. Ortiz has 25 years of experience in managing international ag banks in Brazil and has worked with lenders in all segments of the ag finance industry.

Virtual Dates/Times:

- October 25: 11 am to 4 pm ET
- October 26: 11 am to 4 pm ET
- November 1: 11 am to 4 pm ET
- November 2: 11 am to 3 pm ET
- November 4: 11 am to 2:30 pm ET

Cost:

- Associate members: \$1,495
- Nonmembers: \$2,195

Preferred pricing for
RMA Associate Members!

Credit Risk Certification:

25.5 CEUs

NASBA:

25.5 CPE Hours

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