

# Virtual Agricultural Credit Analysis

Interpreting farm and ranch financial statements

MEMBER PRICE:  
\$1,595

NONMEMBER PRICE:  
\$2,695

May 6 – 16, 2025

## Course Overview

Designed to meet the needs of today's agricultural lender, this course focuses on the analysis and interpretation of historical and projected farm and ranch financial statements. The majority of your time will be spent analyzing case studies and participating in small group discussions. You should have a working knowledge of the fundamentals of commercial lending and credit.

## Who Will Benefit?

Agricultural Credit Analysis is designed for loan officers, loan administrators, and credit personnel who are responsible for or support agricultural lending in their institutions. The workshop also will benefit lenders who serve agriculture-related industries.

## You Will:

- Ask the right questions to get a better understanding of the borrower's financial condition.
- Make more sound credit decisions with confidence based on commonly available information.
- Identify and articulate the key strengths and weaknesses of a credit request.
- Build a stronger agricultural loan portfolio.

## Faculty

**Michael Boehlje, Senior Associate, Centrec Consulting Group, LLC, and Distinguished Professor at Purdue University.** Boehlje is a sought-after speaker at conferences, seminars, and workshops on topics related to ag finance, credit, agribusiness management, risk assessment, and many other areas.

**Todd Doehring, Director, Centrec Consulting Group, LLC.** Doehring is a management consultant with over 35 years of experience working in all segments of the ag finance industry, along with a background in finance, economics, accounting, data analysis, and financial modeling.

**Micah Pope, Senior Consulting, Centrec Consulting Group, LLC.** Pope has over 15 years of experience as a management consulting working in all numerous segments of the ag industry, along with a background in economics, data analysis, economic modeling, and market research and analysis.

## Virtual Dates/Times:

- May 6: 11 am – 4 pm ET
- May 7: 11 am – 4 pm ET
- May 13: 11 am – 4 pm ET
- May 14: 11 am – 3:30 pm ET
- May 16: 11 am – 2:30 pm ET

## Cost:

- Members: \$1,595
- Nonmembers: \$2,695

Preferred pricing for RMA Associate Members!

## Credits:

**Credit Risk Certification:**  
22.2 CEUs

Register now by visiting [www.rmahq.org/event/699161091](http://www.rmahq.org/event/699161091) or scan this QR Code:



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